KANSAS CCIM CHAPTER

PAPER ON STEROIDS:

HOW TO CLOSE MORE DEALS WITH PRIVATE FINANCING



COURSE OBJECTIVES

Develop a strong foundation in Paper Investments

- Learn the fundamentals of Paper in real estate investing
- Acquire an in-depth understanding of how Paper is used to facilitate transactions
- Develop a comprehensive understanding of key formulas and their applications.

Apply Knowledge through Case Studies and Real-World Examples

- Put theories into practice with case studies
- Analyze real world examples to gain practical insights
- Test and expand knowledge gained through class discussions

Enhance Understanding of Advanced Topics

- Study the use of Paper in securing investments
- Investigate the role of private lending using Paper
- Evaluate the advantages and disadvantages of various types of Paper investments

Utilize Paper to Drive Success in Real Estate Investing

- Apply formulas and techniques to maximize returns
- Learn how to sustain transactions with Paper
- Discover the power of walkable debt in the real estate market

EVENT DETAILS

WHO: Jason Dillard SEC

WHERE: Wichita State University
Woolsey Hall Room 323

WHEN: March 23
8:30 AM-5:00 PM

PRICE: $100 for CCIM members
$150 for non-members
Breakfast & lunch provided

5 hours Kansas CE credits for elective hours

The Kansas CCIM Chapter is committed to offering the best in education, networking and technology. For information on upcoming events or to learn more, please visit our website: **www.kansasccim.com**

Registration Deadline:
Friday, March 17
Register today at
kansasccim.com/meetinginfo.php

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JASON DILLARD - SEC



Outstanding Real Estate Investor, Exchangor, and BIC of DHP Real Estate. As a South Carolina native, Jason began investing in real estate over 20 years ago and is passionate about helping all people find creative solutions to their real estate problems. Jason has hosted a radio show "Solutions in Real Estate" for over 10 years. He also teaches with the help of his website www.JasonDillard.com. The growth of his Real Estate business through good times and recessions is proof positive that Jason has impeccable integrity, is highly motivated, and is an effective principal in any project he pursues. Jason is the BIC of DHP Real Estate, and a partner in multiple holding investments.

COMMERCIAL REAL ESTATE WEEK
APRIL 10TH - APRIL 14TH

Tuesday, April 11th :

Invitational Marketing Session moderated by Ted Blank - SEC /CCIM

Wednesday, April 12th :

Networking and Educational Luncheon with KC Conway - CCIM, MAI, CRE

Friday, April 14th :

Negotiations Class - Pending Approval for a CCIM designation elective course

Cocktail Reception at Woolsey Hall, WSU

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The Voice for Commercial Real Estate